

## Message Text

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11

ACTION EB-06

INFO OCT-01 EUR-08 ISO-00 SP-02 AID-05 NSC-05 RSC-01

CIEP-01 TRSE-00 SS-15 STR-01 OMB-01 CEA-01 INR-05

PA-01 PRS-01 USIA-06 /060 W

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R 240645Z OCT 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 3792

INFO USDOC WASHDC

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E. O. 11652: N/A

TAGS: ETRD, UR, US

SUBJ: NEGOTIATIONS ON MOSCOW INTERNATIONAL TRADE CENTER

USDOC FOR BEWT/BOWDEN

1. DURING MEETING OCTOBER 23 WITH ECON/COMM COUNSELOR AND COMMATT, CHIEF OF CHAMBER OF COMMERCE AND INDUSTRY'S EXHIBITIONS DIRECTORATE K.G. OGANESYAN RAISED SUBJECT OF NEGOTIATIONS ON MOSCOW INTERNATIONAL TRADE CENTER WHICH CURRENTLY UNDERWAY IN MOSCOW BETWEEN CHAMBER AND US TEAM CONSISTING OF REPS FROM OCCIDENTAL, BECHTEL, ARCHITECTURAL FIRM, INTERIOR DECORATORS ETC. NOTING THAT U.S. FIRMS ARE SOMETIMES VERY "CLEVER" (KHITRIY), OGANESYAN COMPLAINED THAT WHILE CONTRACT SIGNED IN SEPTEMBER 1973 SET COST OF CENTER AT DOLLARS 70 MILLION, U.S. NEGOTIATING TEAM WAS NOW CLAIMING THAT PRICE WOULD BE IN RANGE OF DOLLARS 140 MILLION. OGANESYAN INDICATED, HOWEVER, THAT HE WAS OPTIMISTIC THAT INTERNATIONAL TRADE CENTER PROJECT WOULD GO THROUGH AND WOULD STAND AS "A MONUMENT TO US-SOVIET COOPERATION."

2. COMMENT: EMBASSY HAS NOT YET BEEN ABLE TO CHECK WITH OXY OR BECHTEL TO OBTAIN OTHER SIDE OF STORY. WHILE INFLATION IN U.S. AND OTHER WESTERN COUNTRIES SINCE SIGNING OF CONTRACT HAS

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PROBABLY MADE SOME PRICE ESCALATION INEVITABLE (AND SOVIET

PROBABLY WOULD PROBABLY BE PREPARED TO GO ALONG TO A DEGREE),  
100 PERCENT INCREASE WHICH OGANESYAN CLAIMS U.S. TEAM  
REQUESTING STRIKES US AS BEING SOMEWHAT HIGH.  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, COSTS, TRADE CENTERS, NEGOTIATIONS, INTERGOVERNMENTAL COOPERATION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** shawdg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MOSCOW16131  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740303-0840  
**From:** MOSCOW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19741020/aaaaaqoo.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 JUN 2002 by rowelle0>; APPROVED <11 MAR 2003 by shawdg>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NEGOTIATIONS ON MOSCOW INTERNATIONAL TRADE CENTER USDOC FOR BEWT/BOWDEN  
**TAGS:** ETRD, UR, US  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005